Justin Tumlinson

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CURRENT APPOINTMENTS

Associate Professor (Reader) in Business Analytics, *University of Exeter*	2021-Present
External Researcher, *Technical University of Munich*	2023-Present
Director, Research Methods Centre, *University of Exeter*	2021-2024, 2026-Present
Honorary Secretary & Trustee, *UK Alexander von Humboldt Association*	2024-Present
Editorial Board Member, *Strategy Science*	2024-Present

EDUCATION

Ph.D., Business & Public Policy	*University of California, Berkeley (UCB)*	2011
M.S., Business Administration	*University of California, Berkeley*	
M.S.E., Industrial Engineering & OR	*University of California, Berkeley*	
B.S.E., Computer Engineering	*Northern Arizona University (NAU)*	

SELECTED PEER REVIEWED ARTICLES

"When Autarky Trumps Free…Trade," w/ Morgan, Várdy (2026) ***Theoretical Economics***
"Linguistic Distance to English Impedes Research… ," w/ Cao, Sickles, Triebs (2024) ***Research Pol.***
"The Limits of Meritocracy," w/ Morgan, Várdy (2022) ***Journal of Economic Theory***
"Does Experience Improve Acquisition Performance?..." w/ Langosch (2022) ***AoM-Discoveries***
"Information Frictions & Entrepreneurship," w/ Hegde (2021) ***Strategic Management Journal***
"Corporate Provision of Public Goods," w/ Morgan (2019) ***Management Science***
"Does Social Proximity Enhance Business Partnerships?... " w/ Hegde (2014) ***Management Science***

Selected media coverage: National Public Radio's *Marketplace*, *Frankfurter Allgemeine Zeitung, CNBC, Forbes, Harvard Business Review, Times Higher Education*

SELECTED ARTICLES UNDER SUBMISSION

"Corporate Provision of Public Goods: Ownership… Firm Foundation,'" w/ Várdy
"Learning to Forecast the Hard Way—Evidence from … Reunification," w/ Triebs
"Adverse Selection in Team Formation under Discrimination"

POLICY REPORTS AND NON-PEER REVIEWED ARTICLES

"Learning to Forecast Business Conditions…" w/ Triebs (2019) *CESifo DICE Report*
"Does Social Proximity Enhance Business?" w/ Hegde (2016) *CESifo DICE Report*
"Competitiveness of the Electrical and Electronic Engineering Industry," for EC w/ *ECSIP* (2014)

SELECTED GRANTS & FELLOWSHIPS

UEBS (Internal) Seed Funding (£2,000)	2024
UEBS (Internal) Global Mobility Award (£3,500)	2022
Research England PSF "New Trade Theory Revisited" (£20,000)	2022
British Academy/Leverhulme "Culture Knows No Borders" (Co-I; £9,575)	2021
Sasakawa Young Leaders Fellow ($12,000)	
German Chancellor's Fellow, Alexander von Humboldt (€60,000)	
US Fulbright Scholar *(declined prize)*[1]	
Bosch Foundation Future Leaders of America Fellow *(declined prize)*[1]	
US National Science Foundation Graduate Fellow ($82,000 + tuition/fees)	

[1] The fellowships commencement coincided with my son's birth, overcomplicating international relocation.

SELECTED HONORS

Fellowship of the Higher Education Academy (FHEA) 2023
FGF e.V. Best Entrepreneurship Research Newcomer (€1,000) 2014
Alexander von Humboldt Foundation, Fellow
IBER Dissertation Award, UCB ($3,000)

COURSES TAUGHT

UG (Intl. Business, Ops. Mgmt.) MSc (Managerial Econ., Stats., Entrepreneurial Fin.), MBA (Leadership Exped., Strategy, Ethics) MRes/DBA/PhD (Applied Econometrics, Research Methods).
Average evaluations: **4.7 of 5.0 (***Loughborough 2017-2021***); 4.7 of 5.0 (***U Exeter, since 2021***)**

PHD STUDENTS SUPERVISED

Dr. Andi Widianto; Placement: *Bank of Indonesia* 2019-2024
Dr. Yihui Cao; Placement: Assistant Professor, *U Westminster* 2019-2022
Dr. Lena Langosch; Placement: Assistant Professor, *U Greenwich* 2018-2020

SELECTED INVITED TALKS

UC-Berkeley, Northwestern, Toronto, NYU, Cambridge, INSEAD, KU-Leuven, UC-Riverside, U. Rotterdam, Frankfurt School, LMU-Munich, TU-Munich, NBER, CEPR

SELECTED REFEREEING

American Economic Review, Review of Economic Studies, Management Science, Strategic Management Journal, Organization Science, Academy of Management Review

PREVIOUS WORK EXPERIENCE

Academic:

New York University, *Visiting Scholar* 2025
Economic and Social Research Council/ADR UK, *Assessment Panelist* 2023-2024
Loughborough University, *Senior Lecturer, Chair Academic Misconduct Committee* 2017-2021
ISTO, University of Munich, *Research Fellow* 2018-2019
EM LYON Grande Ecole, *Visiting Professor* 2014-2017
University of California, Berkeley, *Lecturer* 2011

Policy:

International Monetary Fund, *Visiting Research Fellow* 2016, 2019
Ifo Institute at the University of Munich, *Research Fellow* 2011-2017

Professional:

ZIVIS LLC, USA, *Founder & Managing Partner* (part-time investment & consulting)

- Advising investors and entrepreneurs on technology venture deals up to $9M

Earlybird Venture Capital, Munich ($300M under management)

- Conducted primary due diligence for technology investments
- Supported portfolio oversight on behalf of partner-level board members

Intel (Decision Support Tech., Intel Research, Intel Capital), *Sr. Operations Engineer*

- Co-authored corporate investment strategy in wireless technologies
- Developed decision tools for semiconductor manufacturing; led problem diagnoses in the Philippines, Malaysia and Israel. Estimated savings included:
  - $40M annually for fab-tool conversion and qualification algorithm
  - $100M over first two years for on-wafer test optimization
  - $12M annually for robotic scheduling in assembly-test
- Led crisis response to a mission-critical manufacturing software failure. Team developed and implemented an alternative recovery solution limiting downtime losses to ~$2M, compared with projected $48M under the standard procedure.