

Justin Tumlinson

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PRIMARY ACADEMIC POST

University of Exeter, Exeter, United Kingdom

2021-Present

- *Associate Professor (Reader) of Business Analytics*
- *Director, Research Methods Centre*

2021-Present

2021-Present

EDUCATION

Ph.D., Business & Public Policy

University of California-Berkeley (UCB)

2011

M.S., Business Administration

University of California-Berkeley

2008

M.S.E., Indus. Engineering & Op. Res.

University of California-Berkeley

2003

B.S.E., Computer Engineering

Northern Arizona University (NAU)

1997

PEER REVIEWED ARTICLES

“[Limits of Meritocracy](#),” with Morgan & Várdy; (Forthcoming) *J. of Economic Theory*

“[Does Experience Improve Acquisition Performance?](#)” with Langosch (In Press) *AMD*

“[Information Frictions & Entrepreneurship](#),” with Hegde (2021) *Strategic Management J.*

“[Corporate Provision of Public Goods](#),” with Morgan (2019) *Management Science*

“[Does Social Proximity Enhance Business Partnerships?...](#)” with Hegde (2014) *Man. Science*

“[...Teaching dynamics of action...](#),” with Blankenship & Sims (1995) *Behav. Res. Methods*

“[Teaching Rescorla-Wagner...](#),” with Blankenship, Schorie & Shaw (1994) *Behav. Res. Met.*

ARTICLES UNDER SUBMISSION

“[Bad Trade: The Loss of Variety](#),” with Morgan & Várdy

“[Learning to Forecast the Hard Way—Evidence from German Reunification](#),” with Triebs

“Net Metering Distorts Solar Panel Adoption and Electricity Consumption,” with Claussen

“[Adverse Selection in Team Formation under Discrimination](#)”

SELECTED WORKING PAPERS

“[Whom to Acquire? – Culture, Country or Kilometers in Target Selection](#),” with Langosch

“[The \(Un\)Level Playing Field:...](#),” with Morgan & Triebs

“Bad Trade: Scale Losses,” with Morgan & Várdy

“Egalitarianism’s Impact on Social Mobility in Assortative Mating”

“The Peter Principle—Promotions in the Shadow of Incompetence,” with Triebs & Várdy

“Cultural Theory of Income Inequality Dynamics”

BOOK CHAPTERS

“[Predatory Pricing](#)” (2015) *The New Palgrave Encyclopedia of Strategic Management*.

“[Externality](#)” (2015) *New Palgrave Encyclopedia of Strategic Management*.

POLICY REPORTS AND NON-PEER REVIEWED ARTICLES

“Learning to Forecast Business Conditions...” with Triebs (2019) *CESifo DICE Report*

“Does Social Proximity Enhance Business?” with Hegde (2016) *CESifo DICE Report*

“Competitiveness of the Electrical and Electronic Engineering Industry,” with *ECSIP* (2014)

SELECTED GRANTS & FELLOWSHIPS

Research England PSF “New Trade Theory Revisited” (£10,000)

2022

British Academy/Leverhulme “Culture Knows No Borders” (Co-I; £9,575)

2021

Levi Strauss Small Grant (\$1,000)

2009

Sasakawa Young Leaders Fellow (\$12,000)

2008

German Chancellor's Fellow (€60,000)	2004
US Fulbright Scholar (<i>declined prize</i>)	2003
Bosch Foundation Future Leaders of America Fellow (<i>declined prize</i>)	2003
US National Science Foundation Graduate Fellow (\$82,000 + tuition/fees)	2001-2003

SELECTED HONORS

FGF e.V. Best Entrepreneurship Research Newcomer (€1,000)	2014
Alexander von Humboldt Foundation, Fellow	2004-present
IBER Dissertation Award, UCB (\$3,000)	2009
2 Intel Divisional Recognition Awards	1998, 2000
Magna Cum Laude & New Century Honors, NAU	1997

COURSES TAUGHT

BSc Operations Management, MSc Managerial Economics, MSc Business Statistics, MSc Funding, BA International Business, MBA Strategy, MBA Ethics, PhD Research Seminar

PHD STUDENTS SUPERVISED

Yihui Cao (in progress)	2019-Present
Andi Widiyanto (in progress); Placement: <i>Bank of Indonesia</i>	2019-Present
Dr. Lena Langosch (completed); Placement: Lecturer, <i>U. Greenwich</i>	2018-2020

INVITED TALKS

Departmental Seminars: *UC-Berkeley, Northwestern U., U. Toronto, New York U., U. Cambridge (x2), INSEAD, KU-Leuven, UC-Riverside, Erasmus U. Rotterdam, U. College Dublin, LMU-Munich, TU-Munich, U. Bath (x3), U. St. Gallen, EM Lyon, Cranfield U., U. Groningen, U. Liverpool, Ifo Institute, Max Planck Institute*

Invited Conference Presentations: *NBER, CEPR, Economics of Social Sector Organizations, Venice Summer Institute, Munich Summer Institute, European Finance Assoc.*

REFEREEING

AER, ManSci, SMJ, OrgSci, AEJ-Micro, JPubE, EER, GEB, JBV, JBF, J. Math. Psych.

PREVIOUS WORK EXPERIENCE

Academic:

Loughborough University, <i>Senior Lecturer</i>		2017-2021
ISTO, University of Munich, <i>Research Fellow</i>		2018-2019
CESifo Research Network, Applied Microeconomics, <i>Area Assistant</i>		2012-2017
EM LYON Grande Ecole, <i>Visiting Professor</i>		2014-2017
University of California, Berkeley, <i>Lecturer</i>		2011
University of California, Berkeley, <i>Graduate Student Instructor</i>		2010
Research Assistant to John Morgan	UCB, Economics	2008-2009
to Rui de Figueiredo	UCB, Business Administration	2007-2008
to Ernesto Dal Bó	UCB, Business Administration	2006-2007
to Cathy Small	NAU, Anthropology	1995-1996
to Virginia Blankenship	NAU, Psychology	1995

Policy:

Ifo Institute at the University of Munich, <i>Research Fellow</i>	2011-2017
International Monetary Fund, <i>Visiting Research Fellow</i>	2016

Professional:

ZIVIS LLC, <i>Founder and Managing Partner</i>	2004-Present
Earlybird Venture Capital, Munich.	2004-2005
Intel Corporation, <i>Researcher and Sr. Operations Engineer.</i>	1997-2004